

## FREDERICK N. KOPEC



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#### **EDUCATION**

- University of Notre Dame (BA -Philosophy)
- Indiana University Maurer School of Law (JD)

### **AREAS OF CONCENTRATION**

- Commercial Agreements
- Technology Agreements
- eCommerce & Data Privacy
- Labor & Employment
- Marketking Communication & Press Releases

### PRACTICAL EXPERIENCE

Frederick N. Kopec brings nearly four decades of experience as an attorney to his corporate practice with Reiter, Brunel & Dunn, PLLC. His recent in-house experience includes working with Rackspace USA's legal department supporting their enterprise sales team, where he helped draft, negotiate and close complex contracts involving international data protection and privacy rules, cloud hosting, cloud management services, professional services and reseller relationships with global hosting providers Microsoft, Amazon and Google. Previously, he was recruited to Active Power, Inc. to manage the publicly traded company's legal department and outside counsel relationships while the company underwent an acquisition by Pillar Systems. He has worked over the past three plus decades for other pioneering technology manufacturing companies such as Texas Instruments, IBM, Compaq and Tandem Computers.

Fred served as General Counsel for Scarab Consulting for over five years. Scarab was a litigation support, information governance, and eDiscovery services company, and there he managed all organizational and transactional legal matters, including channel and partner sales, marketing, purchasing, licensing and leasing matters. He also prepared and presented CLE programs and materials, managed outside counsel and litigation activity as well as human resources legal matters, company compliance, risk and records management.

Prior to joining Scarab, Fred was corporate counsel for the law firm of Ressler Wynne Ressler (formerly Moster, Wynne and

Ressler) in Austin, providing legal services, business consulting and supporting resources to entrepreneurs and early-stage businesses to help accelerate their growth and success.

Previously, Fred was the Vice President, General Counsel and Corporate Secretary for Renew Data Corp., an industry pioneer in eDiscovery, information governance solutions and electronically stored evidence (ESI) services for corporations and law firms. There, Fred was responsible for all corporate and transactional legal matters, corporate governance, litigation management, risk management and employment legal matters.

From mid-2004 through early 2006, Fred was a member of the law firm of Phillips & Reiter, PLLC (the predecessor of Reiter, Brunel & Dunn, PLLC) in Austin, Texas. At Phillips & Reiter, Fred provided outside legal counsel to Hewlett-Packard Company, Bull Creek Data Corporation, Silandi Corp. and numerous independent entrepreneurs throughout the United States.

Prior to his membership in Phillips & Reiter, Fred served as Group Legal Counsel for 724 Solutions Inc. (formerly Tantau Software, Inc.), a public global software company providing mobile commerce and wireless software solutions and applications. Based in Austin but supporting clients worldwide, Fred managed all legal transactions in furtherance of the company's worldwide software development, licensing and professional services businesses.

Before joining 724 Solutions, Fred provided legal guidance for IBM's Tivoli Software division, first as Business Practices Manager then in a more traditional legal transactional role. There, he helped develop standard licensing practices, business forms and procedures for Tivoli's global software business. He was also heavily involved in the integration of (post-merger) Tivoli Software Inc. into IBM's Global Software division.

Prior to joining IBM, Fred represented the Non-Stop UNIX division of Tandem Computers Incorporated in Austin. His practice areas included technology development and licensing, commercial transactions, real estate, intellectual property, export, advertising and marketing law, and employment law.

Fred's experience includes providing legal guidance to the Data Systems Group of Texas Instruments Incorporated, private general practice in Indianapolis, Indiana, and serving as a Deputy Attorney General for the State of Indiana.

Since 1987, Fred has served as a nonscientific board member and chair of FDA-mandated institutional review boards in Austin, Texas, that oversee the use of human subjects in medical experimentation and that protect the safety, rights and welfare of those human subjects.

He is admitted to practice law in the state and federal courts of Texas and Indiana, as well as in the Seventh Federal Circuit.