

# CONSTANTINE POTAMIANOS



## AREAS OF CONCENTRATION

- Corporate & Securities
- Mergers & Acquisitions
- Corporate Governance
- Venture Capital & Corporate Finance
- Private Equity
- Entity Formation & Organization
- Commercial Transactions
- Business Reorganizations
- Technology Licensing
- Outside General Counsel and CFO Support Services

## CONTACT

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## EDUCATION

- Judicial Intern, United States Court of Veterans Appeals, Chambers of Judge Jonathan Steinberg
- Georgetown University Law Center (J.D.)
  - Editor, Georgetown Immigration Law Journal

## PRACTICAL EXPERIENCE

Constantine S. Potamianos is an experienced business lawyer who has counseled public and private companies on a broad range of corporate and securities matters including business entity formation, public and private offerings, mergers and acquisitions, securities registration, SEC compliance, exchange listing requirements and corporate restructurings. In a general corporate advisory context, he has assisted emerging and established companies with business strategy, corporate governance issues, distribution and marketing issues, contractual matters, business negotiations, joint venturing arrangements, real estate matters, technology licensing, employment and compensation matters, and proprietary rights and non-disclosure matters. In a financing context, he has successfully completed numerous angel financings, venture capital raises, private equity

- McDonough School of Business, Georgetown University (M.B.A.)
  - Inducted into Beta Gamma Sigma, the national business school honor society
- Georgetown University School of Foreign Service (International Business Diplomacy Certificate – Landegger Honors Program)
- University of Maryland (B.S. in Computer and Information Science)
- Georgetown University (B.A., magna cum laude, double major in Economics and Government/International Relations)

## ASSOCIATIONS

- Mentor – Capital Factory
- Lead Mentor – Bunker Labs
- Mentor – Patriot Boot Camp
- Mentor – Techstars
- Mentor – MassChallenge Texas

## ARTICLES & SPEAKING ENGAGEMENTS

- Spencer G. Feldman and Constantine S. Potamianos, The Board's Technology Committee: The Next Wave in Corporate Governance, The Corporate Governance Advisor.

financings, private placements, PIPEs, initial public offerings, reverse mergers/alternative public offerings and secondary public offerings.

In many cases, Constantine has acted as outside General Counsel for companies, advising on governance issues, structuring acquisitions and divestitures, handling multiple rounds of financing, facilitating employment arrangements, handling real estate matters, preparing numerous commercial agreements and, when necessary, managing litigation strategy.

His experience covers a number of industries, including finance, technology, energy and manufacturing. On the technology front, he has worked with information technology, e-commerce, telecommunications, semiconductor, biomedical, biotech, healthcare and power storage companies, to name a few. In the energy industry, Constantine has worked with companies in the oil and gas, geothermal, biofuels, electric, wind and solar sectors. In manufacturing, he has worked with a diverse range of companies, from an international chalkboard/whiteboard manufacturer to a manufacturer of advanced plug-in hybrid propulsion systems.

Having served in the U.S. Army, as a systems analyst in the private sector, as an administrative officer in the federal government, and as the co-founder of an information systems consulting company and a RF (radio frequency) engineering services company, he brings a broad, multi-disciplinary understanding to the practice of corporate law with a strong focus on effectively moving his clients' business objectives forward.

- Spencer G. Feldman and Constantine S. Potamianos, Batteries Not Included – The Ascension of the Board-Level Technology Committee, PLI’s Compliance Counselor.
- Spencer G. Feldman and Constantine S. Potamianos, The Impact of Acquisition Confidentiality Agreements: Doing Deals in the Internet Age, Insights: The Corporate & Securities law Advisor.
- Spencer G. Feldman and Constantine S. Potamianos, Are Your Secrets Safe? Acquisition Confidentiality Agreements in the Internet Age, Profit.
- Constantine S. Potamianos, The Temporary Admission of Skilled Workers to the United States under the H-1B Program: Economic Boon or Domestic Workforce Scourge?, 11 Geo. Immigr. L.J.

Constantine has served as Chief Strategy and Legal Officer of The IPN, Inc., which develops and commercializes diverse intellectual property assets. Immediately prior to that, Constantine served as Chief Legal Officer and General Counsel of AudioEye, Inc., which focuses on creating voice-driven technologies that improve the mobility, usability and accessibility of all Internet-based content through proprietary patented voice infrastructure technology.

Constantine previously served as the Co-Leader of the Corporate Practice Group at Duval & Stachenfeld LLP, a noted New York law firm that provides high-end legal representation primarily to large institutional clients and hedge funds. Prior to that, Constantine was with the Corporate and Securities group at Greenberg Traurig LLP, an international law firm with offices across the United States, where he worked with clients both domestic and international.

Constantine also served as Vice President – Investment Banking and team leader for the Internet/Networking Group of a New York-based merchant banking firm where he negotiated and structured acquisitions, principal transactions as well as private equity placements with numerous public and private companies, during which time he also served on the boards of directors of various portfolio companies.

Constantine is admitted to practice in the District of Columbia, the State of New York, the State of Texas, the U.S. District Court for the Eastern District of New York, the U.S. District Court for the Southern District of New York and the U.S. Supreme Court.