

S. MICHAEL DUNN



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EDUCATION

- J.D., University of Southern California Law Center. Member, Order of the Coif (1987) and Southern California Law Review (1986).
- A.B., Stanford University, with distinction, in Economics (1985).

AREAS OF CONCENTRATION

- Venture Capital and Corporate Finance Transactions
- Mergers & Acquisitions
- Debt Financings
- Strategic Alliances
- Equity Compensation and Option Plans
- General Corporate and Commercial Contracts
- Entity Formation

PRACTICAL EXPERIENCE

Mike has been practicing in the Austin office of Phillips & Reiter, PLLC since January 2004 and serves as the Managing Partner – Corporate Transactions at the Firm.

He regularly represents privately held companies and investors in financing projects and general corporate matters, including preferred stock financings with venture capital firms, angels and strategic investors; convertible note and similar “bridge” financings; mergers and acquisitions, both buy-side and sell-side; debt financings; company formations; and equity incentive and stock option programs. The vast majority of Mike’s clients are companies with innovations that are potentially disruptive to the current application of technology within an industry or that are intended to address under-served areas within an industry.

Prior to joining the Firm, Mike spent 17 years as an attorney with three large law firms in Texas and California. He spent two years as partner in the Corporate and Securities Group in the Austin office of Gray Cary Ware & Freidenrich (since merged into DLA Piper); ten years (and as a partner for six of those years) in the Business & Technology Group of Brobeck, Phleger & Harrison (defunct) in Austin and Orange County, CA; and five years as an associate with Paul, Hastings, Janofsky & Walker in

Los Angeles.

Notable transactions which Mike has spearheaded during his tenure with the Firm include mergers and acquisitions for Gazzang (sold to Cloudera), Intrinsity (sold to Apple), Luminary Micro (sold to Texas Instruments) and Phurnace Software (sold to BMC); buy-side acquisitions for Take Solutions and ESO Solutions; and venture capital and angel financings for Alkami Techonology (Plano, TX), Correlated Magnetic Technologies (Huntsville, AL), Dulce Vida Spirits (Austin, TX), Glycos Biotechnologies (Houston, TX), IQ-Analog (San Diego, CA), Omni Water Solutions (Austin, TX), REVx Technologies (Austin, TX), Strongroom Solutions (Houston, TX), Tango Health (Austin, TX) and Virtuix (Houston, TX).