

## Aaron Woo



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### Areas of Concentration

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- Corporate Finance & Corporate Transactions
- Commercial Agreements
- Technology Agreements
- E-Commerce & Data Privacy
- Corporate Governance & Compliance
- Entity Formation
- Securities Law Compliance

### Practical Experience

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Aaron Woo has worked extensively in the high-tech industries and entrepreneurial arena as both a legal and operational advisor. As a former corporate counsel for several global, public high-tech companies, he has guided executives on a variety of corporate strategic matters, spanning from negotiation tactics to international transactions. By balancing the protection of legal interest with the achievement of business initiatives, he has maximized revenues and mitigated risk on high stakes deals and cross-border operations.

Being an entrepreneur himself, Aaron works as a business advisor and is actively involved with early stage companies in Texas. As a strong proponent of entrepreneurship, he advises seed and early stage companies from startup through acquisition by developing IP strategy, implementing business development objectives, and obtaining the necessary financing to position businesses for growth by representing high-tech start-ups in the investment and fund-raising process.

Aaron is an avid sports enthusiast and volunteers his time to work with individual athletes, coaches and teams on contract negotiations, labor issues, and professional endorsements.

### Education

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- J.D. from University of Texas
- M.B.A from University of Texas
- B.A. from University of Texas

### Professional Associations and Community Involvement

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Chair of the Venture Capital and Private Equity Committee Education Sub-Committee for the State Bar of Texas

Chair of the MIT Enterprise Forum New Venture Clinic

Asian American Bar Association

Houston Bar Association

### Articles Written & Speaking Engagements

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Addressing Houston's Venture Capital Disparity – November 15, 2006

The Basics of Trademark Searches – The Angel Journal – July 12, 2007

Speaker - Avoiding Crises with Chinese Outsourcing – ICPA Trade Association – November 16, 2007

Overview of Chinese Joint Ventures – ICPA Trade Association – March 2008

Moderator: Texas Venture Capital Trends – October 23, 2008